

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-22-041-PM – INTERCOM,
MASTER CLOCK, AND PA SOUND SYSTEMS**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of Facilities Operations, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish contracts, with preapproved vendors, for a complete turnkey installation, upgrade and repair, including labor, design, engineering, supervision, equipment, and materials necessary to provide intercom, master clock and PA sound systems at Miami-Dade County Public Schools' facilities. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District school facilities which breaks down to an annual amount of \$3,750 per location based on the annual contract amount of \$1,500,000. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing February 13, 2024 through February 12, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation be open with a 3% price preference for SBE/MBE certified firms to be applied during the RFQ process.

Nine (9) vendors responded to this advertised bid. M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation, the contract will be awarded to nine (9) vendors of which three (3) are certified.

In Fiscal Year 2022-2023, the District spent \$138,486 on the installation, upgrade and repair of intercom, master clock and PA sound systems.

Fund Source
Capital
General

E-143

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-22-041-PM – INTERCOM, MASTER CLOCK, AND PA SOUND SYSTEMS** to establish contracts, with preapproved vendors, for a complete turnkey installation, upgrade and repair, including labor, design, engineering, supervision, equipment, and materials necessary to provide intercom, master clock and PA sound systems at Miami-Dade County Public Schools’ facilities, during the term of the bid, with an effective date of February 13, 2024 through February 12, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:
 - A. **AUDIO ENHANCEMENT, INC.**
9858 SOUTH AUDIO DRIVE
WEST JORDON, UT 84081
OFFICER: JEFF ANDERSON
 - B. **AUDIOVIDEO TECHNICAL SERVICES, INC.** MBE/MWBE
14629 SW 104TH STREET, SUITE 162
MIAMI, FL 33186
OFFICER: CRISTINA GUERRA
HISPANIC AMERICAN
 - C. **BRIGGS MANAGEMENT & ASSOCIATE LLC** MBE/MWBE
17426 SW 29TH STREET
MIRAMAR, FL 33029
OFFICER: JASPER BRIGGS
AFRICAN AMERICAN
 - D. **GLOBALXNET TECHNOLOGIES, LLC** MBE/MWBE
660 NW 119TH STREET
MIAMI, FL 33168
OFFICER: MACK SAMUEL
AFRICAN AMERICAN
 - E. **INTEGRATED FIRE & SECURITY SOLUTIONS INC**
1970 DANA DRIVE, SUITE 1
FORT MYERS, FL 33907
OFFICER: JOHN W. PETERSON, JR.
 - F. **MUSIC ARTS ENTERPRISES, INC., MAE**
3301 DAVIE BOULEVARD
FT. LAUDERDALE, FL 33312
OFFICER: MICHAEL S. KATZ
 - G. **NDR CORPORATION**
3250 NE 12TH AVENUE

FT. LAUDERDALE, FL 33334
OFFICER: RONALD BOENDER

H. RAULAND-BORG CORPORATION OF FLORIDA
620 DOUGLAS AVENUE, SUITE 1316
ALTAMONTE SPRINGS, FL 32714
OFFICER: DAVID F. HERMANCE

I. SOLOTECH SALES & INTEGRATION USA INC.
1717 DIPLOMACY ROW
ORLANDO, FL 32809
OFFICER: DAVID SHOEMAKER

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$4,500,000 for the initial contract term and an amount not to exceed \$1,500,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.